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UPPER *Santa Barbara* EAST

Real Estate Market Report Presented by Angela Moloney Braverman

Dear Friends and Neighbors,

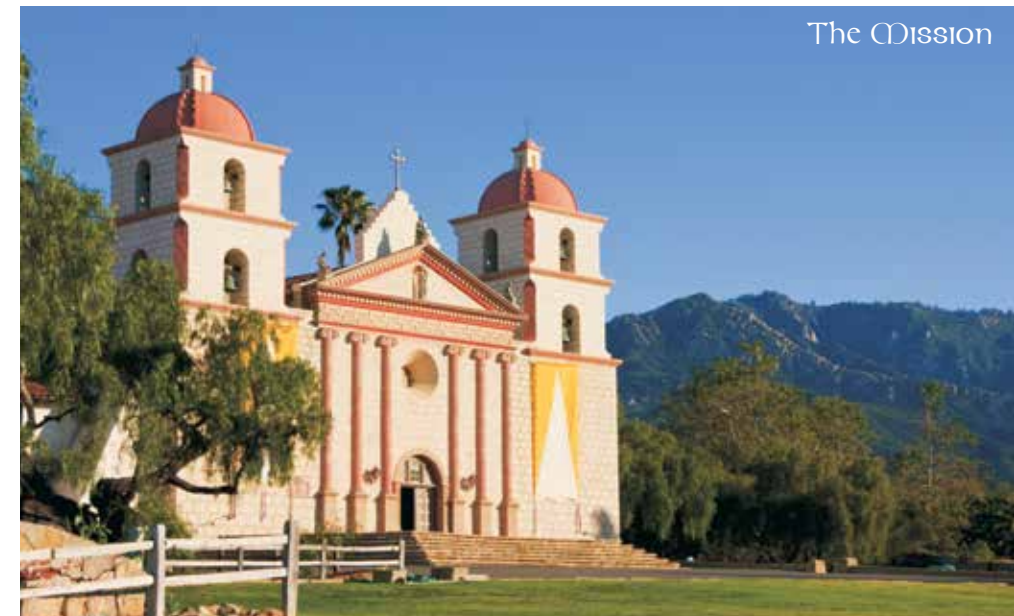
As I am writing this we are still in the middle of the Thomas Fire. My thoughts and prayers go out to all our firefighters, first responders and I am thankful for all those who make a positive difference in difficult times like this.

I also wanted to say Thank You to you! It has been a pleasure working with many of you, and your friends to sell or find the perfect home this year. I am grateful for clients like you, who make my work both satisfying and fun.

I look forward to a great 2018 full of Peace, Love and Joy!

Angela

“Opaç çour home ałwaçs de too small to hold all çour friends” - An Irish Blessing



Prepared Especially for Future Friends and Neighbors



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Santa Barbara Real Estate Through the end of November 2017

(including Montecito, Hope Ranch, Santa Barbara, Goleta, Carpinteria, and Summerland)

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BERKSHIRE HATHAWAY
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California Properties

Upper East

Real Estate Market Report

Future Friends and Neighbors,

As your Santa Barbara neighborhood expert, it is my mission to help you earn the most from your investment. Call me today at 805.451.1553 to learn how my marketing and negotiation skills have achieved proven results for your neighbors and could help you achieve your goals in 2018!

ACTIVE and PENDING Listings 2016 vs. 2017~YTD

Total Active Listings

2016 ~ 1,442 2017 ~ 1,439

DOWN -0.2%

New Listings

2016 ~ 1,631 2017 ~ 1,506

DOWN -7.7%

Median List Price

2016 ~ \$1,350,000 2017 ~ \$1,285,000

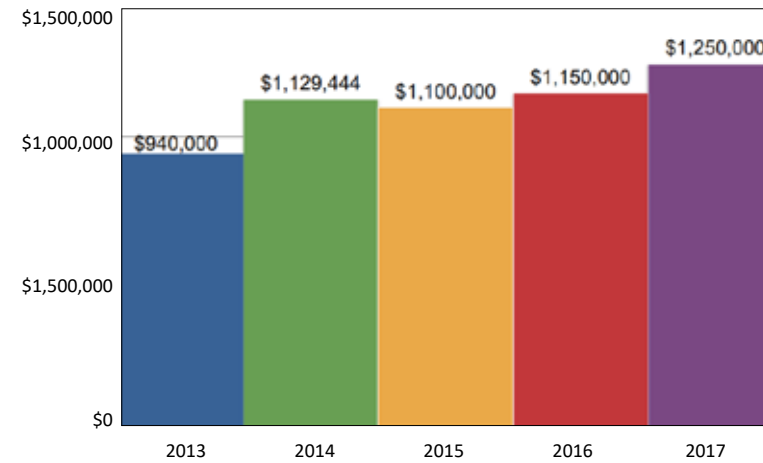
DOWN -4.8%

Properties that went into Escrow

2016 ~ 1,061 2017 ~ 1,113

UP +4.9%

HE/PU Median Sales Price Jan. - Nov. 2013-2017



For more information and analysis of all areas in Santa Barbara, please visit my website at www.AngelaMoloney.com.

(All information compiled from SBMLS)

	Total	Total List Volume	Median List Price	Average List Price	Days on Market	Total Sold Volume
Sold	98	\$165,244,149	\$1,197,000	\$1,686,164	59	\$159,561,420
						Median Sold Price
						\$1,202,750
						Average Sold Price
						\$1,628,177
						Sold Price/List Price
						97%
New Listings	88	\$173,139,900	\$1,499,000	\$1,967,498	16	
In Escrow	81	\$184,775,900	\$1,725,000	\$2,281,183	76	
Back on the Market	19	\$40,862,000	\$1,595,000	\$2,150,631	1	
Current Active	326	\$1,902,877,649	\$2,395,000	\$5,837,048	157	

Homes Currently Listed

For more information on any of these listings, call me today 805.451.1553.

Status	Address	Bedrooms	Total Baths	Estimated Square Feet	List Price	List Date
Active	E. Arrellaga Street	3	2.0	1,912	\$1,235,000	09/26/17
Active	E. Islay Street	2	2.0	748	\$1,265,000	10/18/17
Active	Loma Street	3	2.0	2,132	\$1,495,000	10/09/17
Active	Anacapa Street	2	1.0	1,401	\$1,559,000	10/02/17
Active	Santa Barbara Street	8	7.5	7,524	\$3,595,000	12/07/17

Homes Currently in Escrow

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Status	Address	Bedrooms	Total Baths	Estimated Square Feet	List Price	List Date	Under Contract Date
Pending	E. Pedregosa Street	3	3.0	1,957	\$1,649,000	10/09/17	11/30/17
Pending	E. Quinto Street	3	3.0	2,495	\$1,795,000	08/29/17	11/29/17

Homes Sold Since Sept. 15th, 2017

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Status	Address	Bedrooms	Total Baths	Estimated Square Feet	List Price	List Date	Sold Price	Sold Price
Sold	2515 Anacapa Street	3	2.5	1,905	\$1,599,000	05/31/17	\$1,575,000	12/08/17
Sold	504 E. Valerio Street	6	5.0	N/A	\$3,150,000	11/30/17	\$3,025,000	12/04/17
Sold	2304 State Street	2	2.0	2,168	\$1,775,000	09/05/17	\$1,725,000	11/22/17
Sold	2014 Garden Street	5	4.0	3,940	\$2,499,000	10/08/17	\$2,475,000	11/17/17
Sold	1724 Garden Street	4	4.0	3,500	\$1,799,900	09/15/17	\$1,816,900	11/14/17
Sold	218 E. Valerio Street	3	3.0	2,130	\$1,545,000	05/30/17	\$1,535,000	11/09/17
Sold	501 Orena Street	4	3.0	1,500	\$1,425,000	07/05/17	\$1,355,000	11/01/17
Sold	1740 Grand Avenue	3	2.5	1,234	\$1,295,000	08/30/17	\$1,355,000	10/06/17
Sold	1931 Garden Street	3	3.0	1,895	\$1,698,000	03/28/17	\$1,405,000	10/06/17
Sold	2219 Anacapa Street	5	4.0	3,019	\$1,995,000	06/27/17	\$1,900,000	09/29/17
Sold	22 E. Islay Street	3	4.0	2,178	\$1,599,000	04/17/17	\$1,550,000	09/22/17
Sold	2001 Grand Avenue	4	2.5	3,060	\$2,575,000	06/20/17	\$2,500,000	09/19/17

Future Friends and Neighbors,
If you want to keep up with your home's value, contact me today at 805.451.1553 to receive a no-obligation consultation of your home.

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