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UPPER *Santa Barbara* EAST

Real Estate Market Report Presented by Angela Moloney Braverman

Featured Listings by Angela



1732 SANTA BARBARA STREET
Offered at \$4,795,000

For more information and photos visit:
www.1732SantaBarbaraSt.com



2322 CHAPALA STREET
Offered at \$1,195,000

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The Mission

Prepared Especially for Future Friends and Neighbors



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Future Friends and Neighbors,
My marketing is representative of the time, effort, and money you have spent in obtaining and maintaining your home. If you are looking to sell, let me help you achieve exceptional results. Call me today at 805.451.1553.

Santa Barbara Real Estate
Through the end of March 2018
(including Montecito, Hope Ranch, Santa Barbara, Goleta, Carpinteria, and Summerland)

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BERKSHIRE HATHAWAY
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California Properties

Upper East

Real Estate Market Report

Future Friends and Neighbors,

As your Santa Barbara neighborhood expert, it is my mission to help you earn the most from your investment. Call me today at 805.451.1553 to learn how my marketing and negotiation skills have achieved proven results for your neighbors and could help you achieve your goals in 2018!

ACTIVE and PENDING Listings 2017 vs. 2018

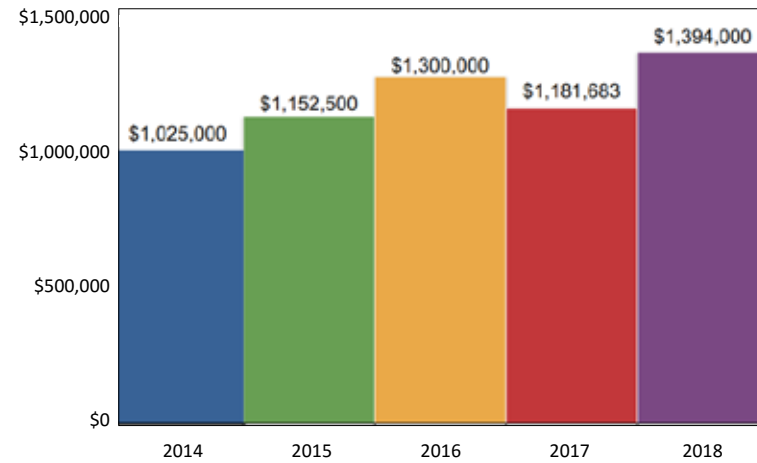
Total Active Listings
2017 ~ 636 2018 ~ 560
DOWN -12%

New Listings
2017 ~ 420 2018 ~ 399
DOWN -5%

Median List Price
2017 ~ \$1,685,000 2018 ~ \$1,395,000
DOWN -17.2%

Properties that went into Escrow
2017 ~ 277 2018 ~ 267
DOWN -3.6%

HE/PU Median Sales Price Jan. - Mar. 2014-2018



For more information and analysis of all areas in Santa Barbara, please visit my website at www.AngelaMoloney.com.

(All information compiled from SBMLS)

	Total	Total List Volume	Median List Price	Average List Price	Days on Market	Total Sold Volume
Sold	82	\$179,359,300	\$1,330,000	\$2,187,308	49	\$167,764,542
						Median Sold Price
						\$1,347,500
						Average Sold Price
						\$2,045,909
						Sold Price/List Price
						92.00%
New Listings	144	\$373,012,600	\$1,772,500	\$2,590,365	18	
In Escrow	97	\$173,024,400	\$1,249,000	\$1,783,756	49	
Back on the Market	28	\$52,147,000	\$1,539,500	\$1,862,392	102	
Current Active	293	\$1,539,065,985	\$2,495,000	\$5,252,784	137	

Homes Currently Listed

For more information on any of these listings, call me today 805.451.1553.

Status	Street Name	Bedrooms	Total Baths	Estimated Square Feet	List Price	List Date
Active	E Islay Street	2	2	916	\$1,265,000	10/18/17
Active	Anacapa Street	2	1	1,401	\$1,529,000	10/02/17
Active	Sierra Street	2	2.5	N/A	\$1,595,000	04/03/18
Active	E Mission Street	3	3	2,200	\$1,675,000	03/13/18
Active	Mission Ridge Road	3	4	2,164	\$2,100,000	01/18/18
Active	Olive Street	5	5	3,032	\$2,649,000	03/21/18
Active	E Pedregosa Street	6	4	4,189	\$3,295,000	04/09/18
Active	Santa Barbara Street	8	7.5	7,524	\$3,595,000	12/07/17
Active	Garden Street	5	6	4,620	\$4,595,000	01/31/18
Active	Santa Barbara Street	5	4	5,593	\$4,795,000	03/13/18

Homes Currently in Escrow

For more information on this listing, call me today 805.451.1553.

Status	Street Name	Bedrooms	Total Baths	Estimated Square Feet	List Price	List Date	Under Contract Date
Pending	E Arrellaga Street	3	2	1,912	\$1,235,000	03/06/18	04/07/18
Pending	E Pedregosa Street	4	3	2,072	\$1,795,000	03/13/18	03/17/18
Pending	E Pedregosa Street	3	3	2,367	\$2,620,000	01/03/18	03/04/18
Pending	E Valerio Street	4	3	3,179	\$2,795,000	02/13/18	03/12/18
Pending	E Islay Street	6	6	3,668	\$3,500,000	01/12/18	02/09/18

Homes Sold in the Last 6 Months

For more information on any of these listings, call me today 805.451.1553.

Status	Address	Bedrooms	Total Baths	Estimated Square Feet	List Price	List Date	Sold Price	Sold Price
Sold	332 E Valerio Street	3	2	1,273	\$1,299,000	02/14/18	\$1,250,000	03/30/18
Sold	411 E Padre Street	3	2.5	2,060	\$1,795,000	02/14/18	\$1,785,000	03/30/18
Sold	1810 Loma Street	3	2	2,132	\$1,479,000	10/09/17	\$1,433,250	03/19/18
Sold	30 E Quinto Street	3	2	1,355	\$1,475,000	01/30/18	\$1,438,000	02/27/18
Sold	2314 Anacapa Street	4	4	2,417	\$2,100,000	02/26/18	\$2,100,000	02/26/18
Sold	1825 Olive Avenue	2	1	914	\$946,000	01/05/18	\$966,000	02/23/18
Sold	309 E Islay Street	2	1	1,096	\$1,299,000	01/06/18	\$1,280,000	02/13/18

Future Friends and Neighbors,
If you want to keep up with your home's value, contact me today at 805.451.1553 to receive a no-obligation consultation of your home.

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