



Angela Moloney Braverman  
REALTOR®

**805.451.1553**

AMoloney1@aol.com  
www.AngelaMoloney.com

CalBRE# 01221588



BERKSHIRE HATHAWAY  
HomeServices  
California Properties  
*Independently Owned and Operated*

3868 State Street  
Santa Barbara, CA 93105

PRESORTED  
STANDARD  
US POSTAGE  
PAID  
REAL MARKETING



# UPPER *Santa Barbara* EAST

Real Estate Market Report Presented by Angela Moloney Braverman

## *Featured Listings by Angela*



**1732 SANTA BARBARA STREET**  
**Offered at \$4,795,000**

For more information, photos, and video please visit:  
**www.1732SantaBarbarasSt.com**



**105 E PEDREGOSA STREET**  
**Sold for \$2,640,000**

For more information, photos, and video please visit:  
**www.105EPedregosaSt.com**



Prepared Especially for Future Friends and Neighbors



Angela Moloney Braverman  
REALTOR®

**805.451.1553**

**www.AngelaMoloney.com**



BERKSHIRE HATHAWAY | California Properties  
HomeServices

**Future Friends and Neighbors,**  
**My marketing is representative of the time, effort, and money you have spent in obtaining and maintaining your home. If you are looking to sell, let me help you achieve exceptional results. Call me today at 805.451.1553.**

**Santa Barbara Real Estate**  
Through the end of August 2018  
(including Montecito, Hope Ranch, Santa Barbara, Goleta, Carpinteria, and Summerland)

Angela Moloney Braverman  
805.451.1553 REALTOR®  
AMoloney1@aol.com  
www.AngelaMoloney.com  
CalBRE# 01221588



BERKSHIRE HATHAWAY  
HomeServices  
California Properties

# Upper East

Real Estate Market Report

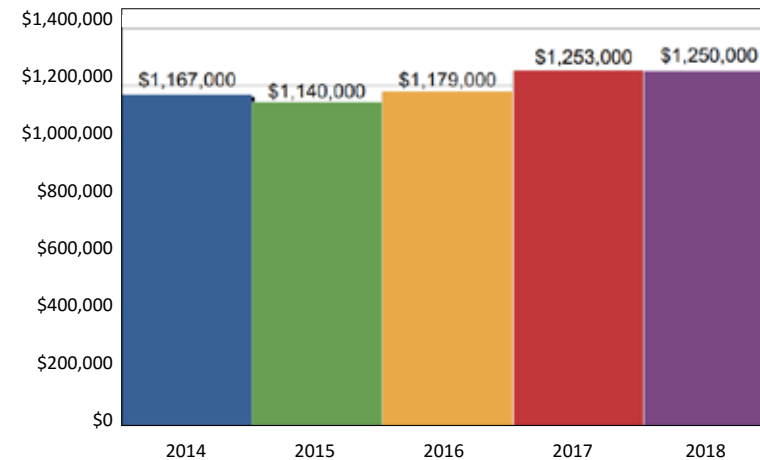
**Future Friends and Neighbors,**

As your Santa Barbara neighborhood expert, it is my mission to help you earn the most from your investment. Call me today at 805.451.1553 to learn how my marketing and negotiation skills have achieved proven results for your neighbors and could help you achieve your goals in 2018!

## ACTIVE and PENDING Listings 2017 vs. 2018

<b>Total Active Listings</b>	2017 ~ 1,238	2018 ~ 1,233	<b>DOWN</b> -0.4%
<b>New Listings</b>	2017 ~ 1,183	2018 ~ 1,256	<b>UP</b> +6.2%
<b>Median List Price</b>	2017 ~ \$1,295,000	2018 ~ \$1,275,000	<b>DOWN</b> -1.5%
<b>Properties that went into Escrow</b>	2017 ~ 829	2018 ~ 790	<b>DOWN</b> -4.7%

## HE/PU Median Sales Price Jan. - Aug. 2014-2018



For more information and analysis of all areas in Santa Barbara, please visit my website at [www.AngelaMoloney.com](http://www.AngelaMoloney.com).

(All information compiled from SBMLS)

	Total	Total List Volume	Median List Price	Average List Price	Days on Market	Total Sold Volume
<b>Sold</b>	112	\$242,200,190	\$1,295,000	\$2,162,501	61	\$224,905,370
						<b>Median Sold Price</b>
						\$1,200,000
						<b>Average Sold Price</b>
						\$2,008,083
						<b>Sold Price/List Price</b>
						93.00%
<b>New Listings</b>	150	\$331,375,750	\$1,399,000	\$2,209,171	16	
<b>In Escrow</b>	124	\$218,771,700	\$1,295,000	\$1,764,287	45	
<b>Back on the Market</b>	35	\$115,259,900	\$1,549,000	\$3,293,140	98	
<b>Current Active</b>	443	\$1,757,126,049	\$2,190,000	\$3,996,424	115	

## Homes Currently Listed

For more information on any of these listings, call me today 805.451.1553.

Status	Street Name	Bedrooms	Total Baths	Estimated Square Feet	List Price	List Date
Active	Via Granada	3	3	2,028	\$1,149,000	06/26/18
Active	E Micheltorena Street	3	2	1,598	\$1,295,000	07/18/18
Active	Prospect Avenue	3	2	1,076	\$1,399,000	08/14/18
Active	Sierra Street	2	2.5	N/A	\$1,495,000	04/03/18
Active	Anacapa Street	3	3	2,150	\$1,895,000	08/08/18
Active	State Street	5	4	2,700	\$1,899,900	05/06/18
Active	Anacapa Street	5	4	3,506	\$1,900,000	08/07/18
Active	Constance Lane	3	2	2,493	\$2,100,000	06/19/18
Active	Olive Street	5	5	3,032	\$2,250,000	03/21/18
Active	Santa Barbara Street	5	4	5,593	\$4,795,000	03/13/18
Active	Garden Street	3	3	N/A	\$6,100,000	06/25/18

## Homes Currently in Escrow

For more information on any of these listings, call me today 805.451.1553.

Status	Street Name	Bedrooms	Total Baths	Estimated Square Feet	List Price	List Date	Under Contract Date
Pending	E Mission Street	5	5	3,058	\$2,600,000	06/26/18	8/27/2018
Pending	E Pedregosa Street	6	4	4,189	\$2,799,000	04/09/18	8/20/2018
Pending	E Islay Street	6	6	3,668	\$3,500,000	01/12/18	2/9/2018

## Homes Sold in the Last 90 Days

For more information on any of these listings, call me today 805.451.1553.

Status	Address	Bedrooms	Total Baths	Estimated Square Feet	List Price	List Date	Sold Price	Sold Date
Sold	105 E Pedregosa Street	4	5.5	4,681	\$2,795,000	05/23/18	\$2,640,000	09/06/18
Sold	2010 Garden Street	5	6	4,620	\$3,999,000	01/31/18	\$3,600,000	08/31/18
Sold	2020 Santa Barbara Street	4	5	N/A	\$3,250,000	05/09/18	\$2,800,000	08/17/18
Sold	11 E Padre Street	3	3	N/A	\$1,495,000	05/22/18	\$1,487,000	08/08/18
Sold	15 E Los Olivos Street	4	3	2,682	\$1,495,000	04/18/18	\$1,476,000	07/20/18
Sold	817 Moreno Road	4	3.5	2,047	\$2,195,000	04/23/18	\$2,140,000	07/17/18
Sold	2030 Anacapa Street	4	4	2,303	\$1,549,000	06/13/18	\$1,585,000	07/06/18
Sold	2444 Santa Barbara Street	4	3	2,633	\$1,590,000	07/05/18	\$1,550,000	07/05/18
Sold	328 E Mission Street	3	3	2,200	\$1,499,000	03/13/18	\$1,300,750	06/29/18
Sold	2521 Anacapa Street	2	1	1,401	\$1,529,000	10/02/17	\$1,525,000	06/15/18

**Future Friends and Neighbors,**  
If you want to keep up with your home's value, contact me today at 805.451.1553 to receive a no-obligation consultation of your home.

Angela Moloney Braverman and Berkshire Hathaway HomeServices California Properties are not in any way affiliated with Upper East Side Home Owners Association, nor is this in any way an official advertisement or publication of Upper East Side. © 2018 All rights reserved. Data from SBMLS as of September 12th, 2018 and represents properties listed or sold by various brokers. SBMLS and Berkshire Hathaway HomeServices do not guarantee and are not in any way responsible for its accuracy, and data maintained may not reflect all real estate activity in the market. E&OE. This market report is not intended to solicit properties already listed for sale nor intended to cause a breach of an existing agency relationship.