



Angela Moloney Braverman
REALTOR®

805.451.1553

amoloney1@aol.com
www.AngelaMoloney.com

CalBRE# 01221588



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Real Estate Market Report Presented by Angela Moloney Braverman

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Santa Barbara Real Estate Through the end of September 2017

(including Montecito, Hope Ranch, Santa Barbara, Goleta, Carpinteria, and Summerland)

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Upper East

Real Estate Market Report

**Future Friends and Neighbors,
I understand that your home is an important asset that needs to be protected.
My marketing has achieved exceptional results in your neighborhood.
Call me today at 805.451.1553 to receive a personal market analysis.**

ACTIVE and PENDING Listings 2016 vs. 2017~YTD

Total Active Listings

2016 ~ 1,300 2017 ~ 1,319

UP ↑ +1.5%

New Listings

2016 ~ 1,393 2017 ~ 1,306

DOWN ↓ -6.2%

New Listings Median List Price

2016 ~ \$1,349,000 2017 ~ \$1,495,000

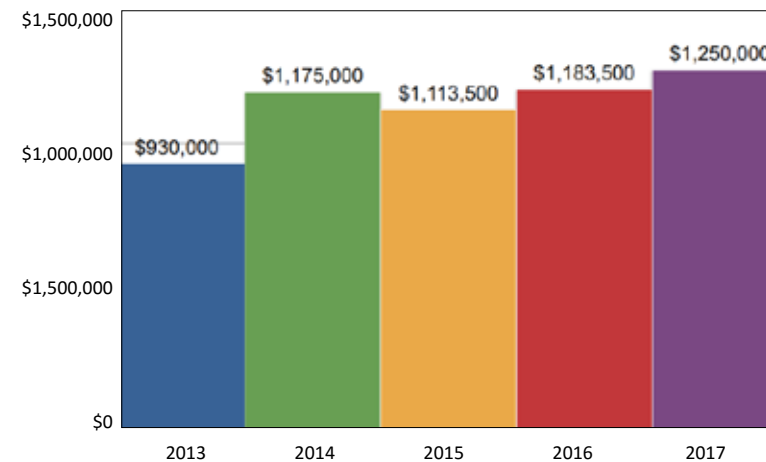
UP ↑ +10.9%

Properties that went into Escrow

2016 ~ 881 2017 ~ 931

UP ↑ +5.7%

HE/PU Median Sales Price Jan. - Sep. 2013-2017



For more information and analysis of all areas in Santa Barbara, please visit my website at www.AngelaMoloney.com.

(All information compiled from SBMLS)

	Total	Total List Volume	Median List Price	Average List Price	Days on Market	Total Sold Volume
Sold	103	\$169,588,500	\$1,250,000	\$1,646,490	59	\$162,921,276
						Median Sold Price
						\$1,225,000
						Average Sold Price
						\$1,581,759
						Sold Price/List Price
						96.07%
New Listings	122	\$354,679,550	\$1,597,000	\$2,907,209	17	
In Escrow	105	\$202,693,400	\$1,248,000	\$1,930,413	59	
Back on the Market	22	\$72,957,900	\$2,449,000	\$3,316,268	1	
Current Active	388	\$2,077,735,100	\$2,372,000	\$5,354,987	134	

Homes Currently Listed

For more information on any of these listings, call me today 805.451.1553.

Status	Address	Bedrooms	Total Baths	Estimated Square Feet	List Price	List Date
Active	Anacapa Street	2	1.0	864	\$919,000	10/12/17
Active	E Arrellaga Street	3	2.0	1,912	\$1,235,000	09/26/17
Active	Loma Street	3	2.0	1,959	\$1,495,000	10/09/17
Active	Anacapa Street	2	1.0	1,401	\$1,559,000	10/02/17
Active	Anacapa Street	3	2.5	1,905	\$1,599,000	05/31/17
Active	E Pedregosa Street	3	3.0	1,957	\$1,695,000	10/09/17
Active	E Quinto Street	3	3.0	2,495	\$1,899,000	08/29/17
Active	Anacapa Street	4	3.0	2,012	\$1,949,000	03/21/17
Active	Garden Street	5	4.0	3,940	\$2,499,000	10/08/17
Active	Santa Barbara Street	8	7.0	7,524	\$3,595,000	04/05/17
Active	Santa Barbara Street	4	5.0	N/A	\$3,949,000	06/07/17
Active	E Constance Avenue	5	5.0	5,337	\$4,495,000	03/23/16

Homes Currently in Escrow

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Status	Address	Bedrooms	Total Baths	Estimated Square Feet	List Price	List Date	Under Contract Date
Pending	Orena Street	4	3.0	1,500	\$1,425,000	07/05/17	10/3/2017
Pending	E Valerio Street	3	3.0	2,130	\$1,545,000	05/30/17	9/16/2017
Pending	State Street	2	2.0	2,168	\$1,775,000	09/05/17	10/3/2017
Pending	Garden Street	4	4.0	3,500	\$1,799,900	09/15/17	10/10/2017

Homes Sold in the Last 90 Days

For more information on any of these listings, call me today 805.451.1553.

Status	Address	Bedrooms	Total Baths	Estimated Square Feet	List Price	List Date	Sold Price	Sold Price
Sold	1740 Grand Avenue	3	2.5	1,234	\$1,295,000	08/30/17	\$1,355,000	10/06/17
Sold	1931 Garden Street	3	3.0	1,895	\$1,698,000	03/28/17	\$1,405,000	10/06/17
Sold	2219 Anacapa Street	5	4.0	3,019	\$1,995,000	06/27/17	\$1,900,000	09/29/17
Sold	22 E Islay Street	3	4.0	2,178	\$1,599,000	04/17/17	\$1,550,000	09/22/17
Sold	2001 Grand Avenue	4	2.5	3,060	\$2,575,000	06/20/17	\$2,500,000	09/19/17
Sold	2328 State Street	3	2.0	1,445	\$1,250,000	05/20/17	\$1,190,000	09/08/17
Sold	306 E Mission Street	5	5.0	3,014	\$2,350,000	07/11/17	\$2,500,000	08/11/17
Sold	332 E Valerio Street	3	2.0	1,273	\$989,000	04/18/17	\$895,000	07/21/17

**Future Friends and Neighbors,
If you want to keep up with your home's value, contact me today at
805.451.1553 to receive a no-obligation consultation of your home.**

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