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UPPER *Santa Barbara* EAST

Real Estate Market Report Presented by Angela Moloney Braverman

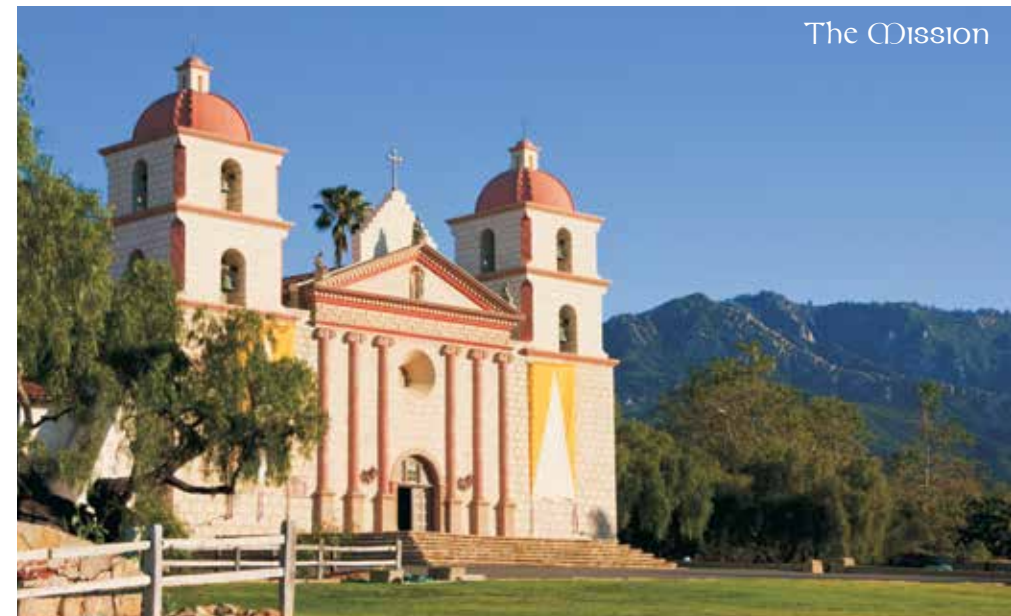
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Future Friends and Neighbors,
My marketing is representative of the time, effort, and money you have spent in obtaining and maintaining your home. If you are looking to sell, let me help you achieve exceptional results. Call me today at 805.451.1553.



The Mission

Prepared Especially for Future Friends and Neighbors



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"Μας ζουρ home αλways δε too small to hold all ζουρ friends" - An Irish Blessing

Santa Barbara Real Estate
Through the end of January 2018
(including Montecito, Hope Ranch, Santa Barbara, Goleta, Carpinteria, and Summerland)

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BERKSHIRE HATHAWAY
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Upper East

Real Estate Market Report

Future Friends and Neighbors,

As your Santa Barbara neighborhood expert, it is my mission to help you earn the most from your investment. Call me today at 805.451.1553 to learn how my marketing and negotiation skills have achieved proven results for your neighbors and could help you achieve your goals in 2018!

ACTIVE and PENDING Listings 2017 vs. 2018

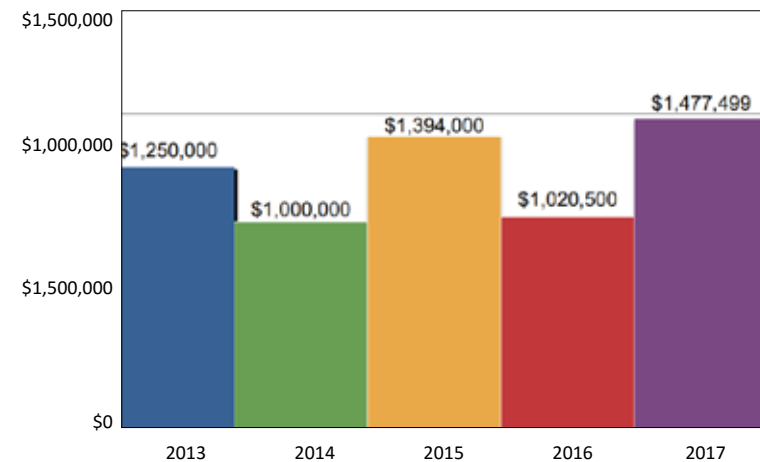
Total Active Listings
2017 ~ 424 2018 ~ 351
DOWN -17.2%

New Listings
2017 ~ 135 2018 ~ 119
DOWN -11.9%

Median List Price
2017 ~ \$1,599,000 2018 ~ \$1,512,000
DOWN -5.4%

Properties that went into Escrow
2017 ~ 91 2018 ~ 92
UP +1.1%

HE/PU Median Sales Price Jan. - Dec. 2014-2018



For more information and analysis of all areas in Santa Barbara, please visit my website at www.AngelaMoloney.com.

(All information compiled from SBMLS)

	Total	Total List Volume	Median List Price	Average List Price	Days on Market	Total Sold Volume
Sold	54	\$100,247,699	\$1,512,000	\$1,856,438	77	\$96,682,188
						Median Sold Price
						\$1,477,499
						Average Sold Price
						\$1,790,410
						Sold Price/List Price
						96.00%
New Listings	119	\$354,519,000	\$1,550,000	\$2,979,151	14	
In Escrow	92	\$167,768,900	\$1,392,000	\$1,823,575	67	
Back on the Market	25	\$91,041,500	\$1,495,000	\$3,641,660	1	
Current Active	259	\$1,572,292,049	\$2,650,000	\$6,070,625	160	

Homes Currently Listed

For more information on any of these listings, call me today 805.451.1553.

Status	Street Name	Bedrooms	Total Baths	Estimated Square Feet	List Price	List Date
Active	E Islay Street	2	2	748	\$1,265,000	10/18/17
Active	E Valerio Street	3	2	1,273	\$1,299,000	02/14/18
Active	E Padre Street	3	2.5	2,060	\$1,795,000	02/14/18
Active	Mission Ridge Road	3	4	2,164	\$2,200,000	01/18/18
Active	E Pedregosa Street	3	3	2,367	\$2,695,000	01/03/18
Active	E Valerio Street	4	3	3,179	\$2,795,000	02/13/18
Active	Santa Barbara Street	8	7.5	7,524	\$3,595,000	12/07/17
Active	Garden Street	5	6	4,620	\$4,595,000	01/31/18

Homes Currently in Escrow

For more information on this listing, call me today 805.451.1553.

Status	Street Name	Bedrooms	Total Baths	Estimated Square Feet	List Price	List Date	Under Contract Date
Pending	Olive Avenue	2	1	914	\$946,000	01/05/18	01/25/18
Pending	E Quinto Street	3	2	1,355	\$1,475,000	01/30/18	02/02/18
Pending	Loma Street	3	2	2,132	\$1,495,000	10/09/17	02/07/18
Pending	Anacapa Street	2	1	1,401	\$1,559,000	10/02/17	02/12/18
Pending	E Islay Street	6	6	3,668	\$3,500,000	01/12/18	02/09/18

Homes Sold in the Last 6 Months

For more information on any of these listings, call me today 805.451.1553.

Status	Address	Bedrooms	Total Baths	Estimated Square Feet	List Price	List Date	Sold Price	Sold Price
Sold	309 E Islay Street	2	1	1,096	\$1,299,000	01/06/18	\$1,280,000	02/13/18
Sold	20 E Quinto Street	3	3	2,495	\$1,795,000	08/29/17	\$1,800,000	01/04/18
Sold	216 E Pedregosa Street	3	3	1,957	\$1,649,000	10/09/17	\$1,600,000	12/29/17
Sold	2515 Anacapa Street	3	2.5	1,905	\$1,599,000	05/31/17	\$1,575,000	12/08/17
Sold	504 E Valerio Street	6	5		\$3,150,000	11/30/17	\$3,025,000	12/04/17
Sold	2304 State Street	2	2	2,168	\$1,775,000	09/05/17	\$1,725,000	11/22/17
Sold	2014 Garden Street	5	4	3,940	\$2,499,000	10/08/17	\$2,475,000	11/17/17
Sold	1724 Garden Street	4	4	3,500	\$1,799,900	09/15/17	\$1,816,900	11/14/17
Sold	218 E Valerio Street	3	3	2,130	\$1,545,000	05/30/17	\$1,535,000	11/09/17
Sold	501 Orena Street	4	3	1,500	\$1,425,000	07/05/17	\$1,355,000	11/01/17

Future Friends and Neighbors,
If you want to keep up with your home's value, contact me today at 805.451.1553 to receive a no-obligation consultation of your home.

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