



Angela Moloney Braverman  
REALTOR®

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# UPPER EAST

*Santa Barbara*

Real Estate Market Report Presented by Angela Moloney Braverman

## Featured Listings

Listed by Angela Moloney Braverman, call 805.451.1553 for a private tour!



**337 VISTA DE LA CUMBRE  
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The Mission

Prepared Especially for Future Friends and Neighbors



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**Future Friends and Neighbors,**  
My marketing is representative of the time, effort, and money you have spent in obtaining and maintaining your home. If you are looking to sell, let me help you achieve exceptional results. Call me today at **805.451.1553**.



**Santa Barbara Real Estate**  
Through the end of February 2020  
(including Montecito, Hope Ranch, Santa Barbara, Goleta, Carpinteria, and Summerland)

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# Upper East

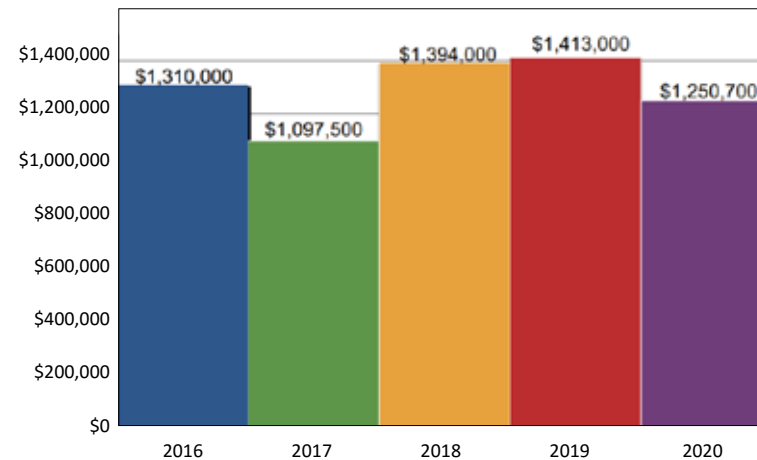
Real Estate Market Report

**Future Friends and Neighbors,**  
As your Upper East neighborhood expert, it is my mission to help you earn the most from your investment. Call me today at 805.451.1553 to learn how my marketing and negotiation skills have achieved proven results for your neighbors and could help you achieve your goals in 2020!

## ACTIVE and PENDING Listings 2019 vs. 2020 ~ YTD



## HE/PU Median Sales Price YTD 2016-2020



For more information and analysis of all areas in Santa Barbara, please visit my website at [www.AngelaMoloney.com](http://www.AngelaMoloney.com).

(All information compiled from SBMLS)

	Total	Total List Volume	Median List Price	Average List Price	Days on Market	Total Sold Volume
<b>Sold</b>	78	\$149,626,499	\$1,187,000	\$1,918,288	91	\$143,688,974
						<b>Median Sold Price</b>
						\$1,189,500
						<b>Average Sold Price</b>
						\$1,842,166
						<b>Sold Price/List Price</b>
						96.03%
<b>New Listings</b>	121	\$328,968,597	\$1,629,000	\$2,718,748	14	
<b>In Escrow</b>	87	\$180,841,600	\$1,350,000	\$2,078,639	55	
<b>Back on the Market</b>	16	\$62,055,400	\$1,444,950	\$3,878,462	180	
<b>Currently Active</b>	292	\$1,624,750,198	\$2,995,000	\$5,564,213	142	

## Homes Currently Listed

For more information on any of these listings, call me today at 805.451.1553.

Status	Street Name	Beds	Total Baths	Est. Sq. Ft.	List Price	List Date	Listing Office
Active	Cleveland Avenue	2	1.0	1,045	\$1,159,000	02/12/20	Compass
Active	Prospect Avenue	3	3.5	2,484	\$1,799,000	01/06/20	Berkshire Hathaway Home Services California Properties
Active	E Pedregosa Street	4	4.0	2,201	\$1,799,000	11/04/19	Sotheby'S International Realty
Active	Grand Avenue	3	3.0	NA	\$1,995,000	03/04/20	Village Properties
Active	E Pedregosa Street	5	4.0	2,918	\$2,595,000	12/04/19	Coldwell Banker Residential Brokerage
Active	E Los Olivos Street	6	4.5	NA	\$2,995,000	02/17/20	Berkshire Hathaway Home Services California Properties
Active	Garden Street	5	4.0	3,866	\$3,500,000	11/25/19	Village Properties
Active	Garden Street	3	3.0	NA	\$5,500,000	06/25/18	Compass

## Homes Currently in Escrow

For more information on any of these listings, call me today at 805.451.1553.

Status	Street Name	Beds	Total Baths	Est. Sq. Ft.	List Price	List Date	Under Contract Date	Listing Office
Pending	Orena Street	3	2.0	1,662	\$1,199,999	02/07/20	03/02/20	Berkshire Hathaway Home Services California Properties
Pending	E Micheltorena Street	3	2.0	1,535	\$1,275,000	02/21/20	02/25/20	Douglas Elliman Of California, Inc.
Pending	E Islay Street	3	2.5	2,106	\$1,875,000	02/19/20	02/24/20	Coldwell Banker Residential Brokerage

## Homes Sold in the Last 120 Days

For more information on any of these listings, call me today at 805.451.1553.

Status	Address	Beds	Total Baths	Estimated Square Feet	List Price	List Date	Sold Price	Sold Date
Sold	1726 Prospect Avenue	2	1.0	1,086	\$1,169,000	07/10/19	\$1,120,000	11/15/19
Sold	116 E Mission Street	2	3.0	2,372	\$1,695,000	10/30/19	\$1,600,000	11/15/19
Sold	2007 Santa Barbara Street	3	2.0	1,919	\$1,499,000	08/28/19	\$1,400,000	11/22/19
Sold	1817 Anacapa Street	4	4.0	2,777	\$2,295,000	07/01/19	\$2,145,000	12/03/19
Sold	326 E Arrellaga Street	3	2.0	1,912	\$1,935,000	10/02/19	\$1,910,000	12/06/19
Sold	2030 Anacapa Street	3	3.0	2,434	\$2,450,000	11/13/19	\$2,400,000	12/17/19
Sold	1734 Anacapa Street	9	7.0	6,544	\$2,800,000	08/14/19	\$1,970,000	12/27/19
Sold	1811 Olive Avenue	3	3.0	NA	\$1,250,000	12/04/19	\$1,250,700	01/10/20
Sold	2428 State Street	3	3.0	2,228	\$1,350,000	10/29/19	\$1,246,000	02/11/20
Sold	2444 Santa Barbara Street	4	3.0	2,633	\$1,999,000	09/24/19	\$1,940,000	02/21/20

**Future Friends and Neighbors,**  
If you want to keep up with your home's value, contact me today at 805.451.1553 to receive a no-obligation consultation of your home.

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